Thank you for requesting a quotation for a Cousins pallet wrapper.

Cousins has the most unique, dependable and affordable line-up of models to select from to fit your needs and budget.

To help make your buying decision easy, here are the 3 turntable models that can improve your current production situation at an affordable price:

**The semi-automatic 2100-SRT ...............starts at $6,990**

- Affordable and simple with more standard features than any other pallet wrapper in this price range.
- A quality machine built in North America with quality components and supported by a local qualified distributor.

**The semi-automatic Switch ...............starts at $8,590**

- The new, *modular, upgradable*, high-end pallet wrapper that grows right along with your business!
- The only machine on the market that can be easily converted to a fully automatic, on site, at a later date by installing the patented *A-ARM*.

**The fully automatic Switch with A-Arm Technology .....starts at $9,990**

- Cousins smart engineering has developed an advanced cut and hold device, the *A-ARM*. It provides significant productivity gains and safety benefits. This technology is only available on a Cousins Machine.

_of the 3 machines above, you have requested a quotation for the:_

**The semi-automatic 2100-SRT**

*Read on for the full details of why this machine is the best machine for you!*
PROPOSAL FOR:

**Model 2100-SRT**

Semi-Automatic Low Profile Turntable

**Carriage cable wires are not exposed**

**Control panel with LCD operator interface including helpful diagnostics**

**Super Rapid Thread II powered pre-stretch film carriage**

**All AC motors**

**All motors/gearboxes fully enclosed & guarded**

**Less film slippage means more consistent stretch and the “sticky” side of the film will always be against both the rubber rollers and the load where it belongs**

**Lifting tubes – front and rear for easy portability**

**Heavy duty surround deck**

**MADE IN NORTH AMERICA!**

Affordable and simple with more standard features than any other pallet wrapper in this price range

Cousins Packaging Inc. 105 Claireport Crescent Etobicoke, Ontario, Canada M9W 6P7
1-888-209-4344 or 416-743-1341 fax 416-743-1831

[www.cousinspackaging.com](http://www.cousinspackaging.com)
Performance Inspired Super Rapid Thread II film carriage

The Super Rapid Thread II film carriage is patent pending and is the most innovative carriage design to date. In the past, most manufacturers decided to use easy thread safety doors for the ease of film threading and safety. This reduced the “film-to-pre-stretch roller” contact area as indicated in figure 1 (Industry Winding Pattern With Safety Door). In addition to this, the idler rollers on the doors often fell out of alignment. These two issues increased what the industry refers to as film slippage. People didn’t pay much attention to this in the past, though it could add up to thousands of dollars, often doubling film usage. Due to the increasing cost of stretch film, people started paying a lot more attention to their pre-stretch values and were astonished to discover huge differences. This is the inspiration for the Super Rapid Thread II.

The Super Rapid Thread II has:

- The largest film to pre-stretch roller contact area of any other machine on the market
- Only one floating nip roller on the access door that automatically aligns every time you close the door
- 2 nip/idler rollers are rigidly fixed (cannot move)
- No spring-loaded nip rollers
- Patent pending threading device for ease of threading
- One of the few carriages on the market that correctly puts the sticky side of the film against both the pre-stretch rollers and the inside of the load
- Safety electrical interlock - shuts the power off when the carriage access door is open
- Carriage anti-fall device. If the chain breaks the carriage can’t fall
- Carriage descent plate. Stops the carriage descent if an obstacle is detected

The film carriage is the most critical device on the machine.

The SUPER RAPID THREAD II requires no tuning!!
2100-SRT HEAVY DUTY LOW PROFILE TURNTABLE
SEMI-AUTOMATIC STRETCH WRAP SYSTEM SPECIFICATIONS

PRODUCTION SPEED:

- Up to 35 loads per hour
NOTE: Process rates will vary with load size, number of wraps & forklift load/unload time

LOAD CAPACITY:

- Maximum load weight: 4000# dynamic – 10,000# static
- LP - Maximum load size to safely clear the tower: 50” x 50” x 80” H (71” max load diagonal)

LOW PROFILE TURNTABLE:

- 57” Diameter laser-cut steel plate with surround deck protection
- Maintenance free - 36 roller bearing support system
- Turntable height 2.813” from floor
- ANSI # 50 direct chain drive c/w chain tensioner
- Between 3 and 12 RPM rotational speed c/w soft start acceleration
- 1/2 HP AC variable speed motor
- Final revolution deceleration and positive stop alignment
- Rugged surround deck for turntable protection, 3 sided loading and pit mounting
- Front and back forklift ports for easy movement
- Accu-Count exact turntable positioning system for additional film savings!
- Optional loading ramp 60” long x 48” wide complete with 10” level porch area available

FILM CARRIAGE ELEVATOR:

- 1/2 HP AC variable speed motor
- ANSI #40 direct chain drive c/w shock dampener & Anti-Fall Safety Device

FILM DELIVERY SYSTEM:

- Super Rapid Thread II™ 20” capacity pre-stretch film carriage
- Special Film Threading Device – Uniquely orientates the sticky side of the film against the pre-stretch rollers and the inside of the load.
- 1/2 HP AC variable speed motor
- Fully electronic dynamic dancer corner compensation
- 33% to 313% fixed stretch capability
- Pre-stretch ratio variable using easy sprocket change
- Carriage Descent Obstruction Safety Shut-Off Device
- Side mounted film carriage for operator convenience and safety
- Superior film-to-roller contact area
- Lifetime warranty on pre-stretch rollers
CONTROL FEATURES:

- Electronic controls with LCD operator interface
- Power Off – On – Reset switch & Power On indicator light
- Single button Auto Wrap Cycle Start/Pause
- Cycle Pause for applying top sheets
- Reinforce Wrap control for mid-wrapping
- Emergency Stop button
- Turntable Jog button
- Film Carriage Lower & Raise buttons
- Film Tension (Force-to-Load) control
- Separate film carriage raise & lower speed controls
- Operator programmable turntable speed control
- Triple beam automatic load height detection sensor for dark or shiny loads
- Separate 1 to 12 revolution top & bottom wrap control
- Selectable Reduced Film Tension parameters for wrapping top and/or bottom of load
- A – B – C wrap program selector with capability to input and store unique wrapping parameters for each program
- Wiring to be numbered and color coded

STRUCTURAL FEATURES:

- All structural and formed steel construction
- Forklift truck portable base structure design – lifting tubes included for front and rear access
- Electro-static powder coated paint finish

ELECTRICAL INPUT REQUIREMENTS:

- 115 Volts 1 Phase 60 Hz 15 Amps with dedicated service

All the programming options can be easily accessed by the LCD operator interface.

Convenient and helpful diagnostic information will appear on the screen.
### PRICING SUMMARY:

<table>
<thead>
<tr>
<th>MODEL</th>
<th>DESCRIPTION</th>
<th>SHIPPING WEIGHT</th>
<th>BASE PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2100-SRT</td>
<td>Semi-Automatic – Low profile</td>
<td>1900 #</td>
<td><strong>$ 6,990</strong> *</td>
</tr>
</tbody>
</table>

*NOTE*: The ramp is not included in the above price

**REQUESTED OPTIONS:**

- None Requested

**TOTAL MACHINE PRICE WITH REQUESTED OPTIONS: $ 6,990**

### SOME ADDITIONAL OPTIONS AVAILABLE FOR YOUR CONSIDERATION:

The prices shown are for options ordered with the machine. These prices will vary if ordered separately.

<table>
<thead>
<tr>
<th>Option</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>Ramp for manual pallet jack loading - 48”W x 60”L</td>
<td>$ 650</td>
</tr>
<tr>
<td>B</td>
<td>24”L x 48”W porch extension for powered pallet jacks</td>
<td>$ 525</td>
</tr>
<tr>
<td>C</td>
<td>40”L x 48”W porch extension for powered pallet jacks</td>
<td>$ 690</td>
</tr>
<tr>
<td>D</td>
<td>Starter spare parts kit</td>
<td>$ 950</td>
</tr>
<tr>
<td>E</td>
<td>Tower extension for 110” wrap height capability (standard is 80”)</td>
<td>$ 895</td>
</tr>
<tr>
<td></td>
<td><strong>NOTE</strong>: All machines with tower extensions will be hinged and shipped knocked-down</td>
<td></td>
</tr>
<tr>
<td>F</td>
<td>Base extension for maximum 95” diagonal (71” diagonal is standard)</td>
<td>$ 800</td>
</tr>
<tr>
<td>G</td>
<td>Dusty Package</td>
<td>$ 400</td>
</tr>
<tr>
<td>H</td>
<td>Cold weather package (down to 32°F)</td>
<td>$ 200</td>
</tr>
<tr>
<td>I</td>
<td>Auto film start (includes film holding clip &amp; pendant start/stop station)</td>
<td>$ 590</td>
</tr>
<tr>
<td>J</td>
<td>Broken film/out of film detection c/w automatic machine reset and fault indication</td>
<td>$ 390</td>
</tr>
<tr>
<td>K</td>
<td>LOW PROFILE SCALE PACKAGE - Built-in Load Cells c/w Digital Weight Indicator</td>
<td>$ 6,390</td>
</tr>
<tr>
<td></td>
<td><strong>Notes</strong>: 1) If to be used with pallet jacks the “Heavy Duty Scale Ramp” option is required</td>
<td></td>
</tr>
<tr>
<td></td>
<td>2)Machines with base extension option requires a factory quote</td>
<td></td>
</tr>
<tr>
<td>L</td>
<td>Heavy Duty Scale Ramp for use with built-in load cells</td>
<td>$ 800</td>
</tr>
</tbody>
</table>

### UPGRADE PACKAGES:

<table>
<thead>
<tr>
<th>Upgrade</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>LP-SW</td>
<td>Upgrade to <em>The Switch</em> semi-automatic (model LP-SW). This package includes:</td>
<td>$ 1,700</td>
</tr>
<tr>
<td></td>
<td>a) 4500# turntable capacity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>b) 65” diameter turntable</td>
<td></td>
</tr>
<tr>
<td></td>
<td>c) Up to a 67” x 67” (96” diagonal) load capacity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>d) Larger tower design</td>
<td></td>
</tr>
<tr>
<td></td>
<td>e) &quot;Automatic ready&quot; - the machine is equipped to be easily converted to an automatic at a later date.</td>
<td></td>
</tr>
<tr>
<td>LP-SWA</td>
<td>Upgrade to a <em>fully automatic Switch</em> with the A-Arm (LP-SWA). This package includes:</td>
<td>$ 3,000</td>
</tr>
<tr>
<td></td>
<td>a) The LP-SW upgrade package as described above</td>
<td></td>
</tr>
<tr>
<td></td>
<td>b) Full automation using the A-Arm Technology. Visit <a href="http://www.cousinspackaging.com">www.cousinspackaging.com</a> and click on “A-Arm Technology Video” to see this unique machine operate.</td>
<td></td>
</tr>
</tbody>
</table>
STANDARD TERMS AND CONDITIONS

TERMS:
 1/3 down payment with order, balance net 30 days after shipment on approved credit (OAC) - receiving company federal ID#, contact name & phone number required with order. These terms may change at the discretion of our accounting department.

TAXES:
 Applicable taxes not included.

FOB POINT:
 Factory – Toronto, Ontario (Canada). Freight prepaid and added to invoice.

SHIPMENT:
 Approximately 3 - 5 weeks from receipt of order and down payment (and approved drawings if applicable).
 Addition of options may add to lead-time.
 This lead-time is based on current production conditions and can change without notification.

START-UP SUPERVISION:
 Start-up supervision is highly recommended for in-line conveyorized automatic systems such as the 4100-45-OHA, 6100-CTA & 7100-OHA, and is available for $750 per day plus expenses. Two days on-site are typically sufficient. Weekend start-ups will incur extra charges.

WARRANTY:
 Lifetime on blue pre-stretch rollers, 5 years on metal fabrications and 3 years on buyout components. (see below).

PRICE PROTECTION:
 All prices are valid for thirty (30) days from date of quotation.

STANDARD MACHINE WARRANTY
Effective May, 2011

All components used in the manufacture of pallet wrap equipment and associated parts by Cousins Packaging are warranted to be free from defects in material and workmanship for a period from date of shipment as follows: lifetime on blue pre-stretch rollers, five (5) years for metal fabrications manufactured by Cousins Packaging and three (3) years for buyout components (items purchased by Cousins). Cousins Packaging will, at its sole discretion, repair or replace any defective components.

Not covered by this warranty is normal wear of components such as, but not limited to; belts, chains, fuses, bulbs, etc., or misuse or abuse of the machine or any components thereof. As well, parts returned without the prescribed paperwork will not be covered by this warranty. Labor to remove or repair any component is also not covered by this warranty. Damage in transport is the responsibility of the carrier and is not covered under our warranty.

Except as stated herein, Cousins Packaging makes no other warranty, expressed or implied, nor does it assume or authorize anyone else to assume for it, any other obligation relating to Cousins’ machinery or equipment. This warranty does not apply to equipment that, in the opinion of Cousins Packaging, has been subjected to misuse, neglect, or has been repaired or altered by unauthorized personnel. All defective parts must be returned in their original state. Defective parts that have been disassembled or damaged during removal or otherwise tampered with will not be covered under warranty, unless otherwise stated in writing by Cousins Packaging. Cousins Packaging makes no warranty as to fitness of equipment for particular purposes. Cousins Packaging Inc.’s sole obligation under this warranty will be to provide for repairs to components or replacement of parts, FOB Cousins Packaging Inc., Etobicoke, Ontario, Canada.